

Company No. **5107012**

JARVIS SECURITIES PLC

FINANCIAL STATEMENTS
For the year ended 31 December 2012

JARVIS SECURITIES PLC

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JARVIS SECURITIES PLC

COMPANY INFORMATION

DIRECTORS:	Andrew J Grant - Chairman and Chief Executive Officer Nick J Crabb - Business Development and Client Services Director Jolyon C Head – Finance Director Graeme McAusland - Non Executive Director	
SECRETARY:	Jolyon C Head	
REGISTERED OFFICE:	78 Mount Ephraim Royal Tunbridge Wells TN4 8BS	
REGISTERED NUMBER:	5107012	
AUDITORS:	Crowe Clark Whitehill LLP 10 Palace Avenue Maidstone ME15 6NF	
REGISTRAR:	Share Registrars Ltd Suite E First Floor 9 Lion & Lamb Yard Farnham Surrey GU9 7LL	
PRINCIPAL BANKERS:	NatWest 89 Mount Pleasant Road Tunbridge Wells Kent TN1 1QJ	
SOLICITORS:	Thomson Snell & Passmore 3 Lonsdale Gardens Royal Tunbridge Wells TN1 1NX	K&L Gates 110 Cannon Street London EC4N 6AR
NOMINATED ADVISER:	WH Ireland Limited 24 Martin Lane London EC4R 0DR	
WEBSITE:	www.jarvisinvest.co.uk	
TRADING ADDRESS:	78 Mount Ephraim Royal Tunbridge Wells TN4 8BS	

JARVIS SECURITIES PLC

CHAIRMAN'S STATEMENT

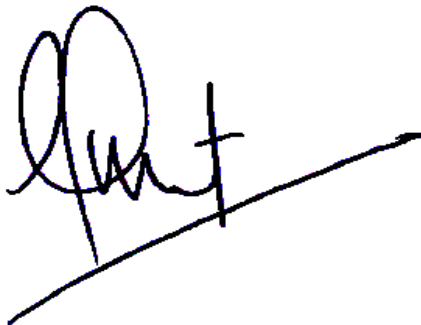
- 22% increase in profit before tax
- 38% increase in year on year interest income
 - 12.9% growth in dividend payment
 - 20% increase in EPS

I am pleased to once again be commenting on an excellent set of results. Whilst overall trade volumes on UK stock markets have fallen year on year, Jarvis' key performance metrics are growing. We continue to attract and retain retail and commercial clients, cash and funds under administration have increased to record levels, our market share of trade volumes has increased and costs remain stable. All of these factors have fed through to our financial results.

In previous statements I have been cautiously optimistic about the future. I have sought to convey that the business will perform strongly without wishing to create unrealistic expectations to our stakeholders. We are now seeing real signs that the business is gaining traction in many areas and are confident that we can deliver similar growth rates annually to that which we have delivered this year. We have performed exceptionally over the past few years in a difficult market, but there are now signs that the macroeconomic environment for the financial services industry is beginning to improve, and we are well placed to benefit from this uplift. 2013 promises to be a good year for the development and growth of Jarvis. We are diversifying our commercial and institutional client offering and we will be making significant improvements to our retail client offering including our first low cost execution only SIPP.

The business continues to be highly cash generative and management are committed to returning cash to shareholders in a predictable and transparent fashion. We have published all our quarterly dividend dates for 2013 on the investor section of our website, and we will continue to maintain our dividend policy of paying out 2/3rds of profit after tax.

Once again I would like to thank every member of the Jarvis team for their continued commitment.

A handwritten signature in black ink, appearing to read 'Andrew Grant', written over a horizontal line.

Andrew Grant
Chairman

JARVIS SECURITIES PLC

DIRECTORS' REPORT

The directors submit their report and audited financial statements for the year ended 31 December 2012.

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRSs') as adopted by the EU and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company and group's transactions and disclose with reasonable accuracy at any time the financial position of the company and group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

They are further responsible for ensuring that the Report of the Directors and other information included in the Annual Report and Financial Statements is prepared in accordance with applicable law in the United Kingdom.

The maintenance and integrity of the Jarvis Securities plc web site is the responsibility of the directors; the work carried out by the auditors does not involve the consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred in the accounts since they were initially presented on the website.

Legislation in the United Kingdom governing the preparation and dissemination of the accounts and the other information included in annual reports may differ from legislation in other jurisdictions.

Provision of information to auditors

So far as each of the directors is aware at the time the report is approved:

- there is no relevant audit information of which the company's auditors are unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Principal activities

The principal activities of the group members consolidated within these accounts are:

Jarvis Securities plc	Group holding company
Jarvis Investment Management Ltd	Member of The London Stock Exchange and ISDX markets Outsourced investment administration and Model B settlement services provider
Dudley Road Nominees Limited	Dormant nominee company
JIM Nominees Limited	Dormant nominee company
Galleon Nominees Limited	Dormant nominee company

Business review

This year has seen mixed fortunes for the two main revenue streams. Interest income increased by £775,039 (38%) as a result of higher cash under administration and the availability of increased yields on deposits. The amount of cash under administration is a factor of the number of clients Jarvis has, which has continued to grow over the course of the year. The business cannot control the rates available on cash deposited. Commission income has decreased by £335,711 (9%) as a result of a fall in trade volumes year on year. This is a market wide phenomenon. Among our peer group of stock broking firms' trade volumes have fallen 15%. We are

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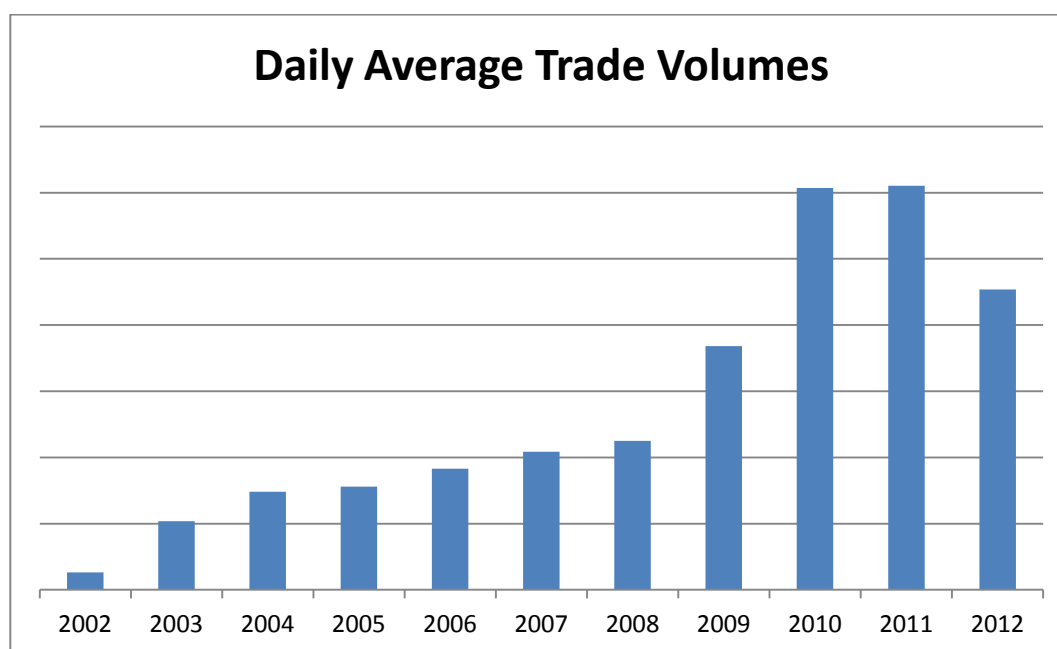
continuing to win market share and increase customer numbers. Total expenses have increased by £22,342 (1%). Management continues to control the cost base of the firm and ensure the business is run as efficiently as possible.

The Group

The principal trading subsidiary of the Group is Jarvis Investment Management Ltd. For regulatory reasons relating to administration and cost, Jarvis Securities plc is the AIM traded parent, holds the assets of the Group and is responsible for activities that fall outside the scope of regulated investment business. Jarvis Investment Management Ltd is a Member of The London Stock Exchange (LSE) and ISDX markets and is authorised and regulated by the Financial Services Authority (FSA). This status is essential for the trading activities of the Group and therefore compliance with the Rules of both the LSE and FSA is of paramount importance. The Group provides retail execution-only stockbroking, ISA and SIPP investment wrappers, savings schemes and financial administration and settlement services in all these areas to other stockbrokers and investment firms as well as individuals.

The market

There are many stockbroking firms within the UK and a number of outsourced financial administration service providers. Jarvis Investment Management is in a highly competitive and price-sensitive market for retail execution-only clients. The market for third party administration services is also competitive but with a greater bias towards service than cost. Trade volumes clearly have a significant impact on the fortunes of stockbroking businesses but with a wider spread of activities and a different charging model to our competitors we believe that our income is less volatile and of a higher quality than other pure execution-only brokers. This is reflected in the comparative performance of Jarvis against other investment businesses during the current financial market turmoil.



Capitalisation and financing

Jarvis Securities plc had 10,601,500 Ordinary 1p shares in issue at the end of the year. These shares are admitted to trading on AIM. Whilst the business is highly cash generative, and therefore requires no further debt or other external financing, the Board wish to balance the use of cash between the stated dividend policy, investment in the infrastructure and future wellbeing of the business and, should the opportunity arises the buy-back of shares. Historically approximately two-thirds of profit after tax is paid out as a dividend. This results in the Group having no borrowing requirements and the ability to pay an attractive yield.

Environmental and social responsibility

The Group is committed to reducing waste because of the environmental and cost implications. We do not see environmental concerns as negative to our business progress but complimentary. To this end we have increased our initiatives relating to electronic communication and payment during the year to further reduce paper usage and the carbon effects of transporting documentation. Jarvis has been storing its client documentation electronically for more than nine years now and this significantly reduces wasted space and the resultant costs of rent, light and heat as well as the environmental impact of physical storage. This further supports our business continuity objectives.

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Jarvis has supported a number of charities during the year and we are committed to continuing to do so and to develop new ways to cut our waste and impact upon the environment.

Donations made to:

- Macmillan Cancer Support (£200)
- Walk the Walk Breast Cancer Trust (£100)
- Kent Air Ambulance (£100)

Key Performance Indicators (KPI)

The primary goal of the Board is efficiency. We believe this to be at the heart of a successful business and we believe that efficiency is central to pleasing all the stakeholders in the Jarvis Securities plc Group. Efficiency means a constructive and satisfying work environment for employees, a positive experience for clients, reduced environmental impact, reliability for those organisations that trust Jarvis to support them and a robust financial performance for shareholders. The following measurements, or KPIs, are important in monitoring and directing the development of the Group:

Operating profit margin

This is profit before income tax and irregular costs as a percentage of revenue. This is a good indicator of efficiency, as a high margin tends to suggest that work is completed quickly and accurately resulting in a high rate of return for the Group. Irregular costs typically include bad debt expense, impairment, non-recurring director emoluments, negative goodwill and exceptional VAT charges relating to prior years.

	2012	2011
	£	£
Profit before tax	2,353,665	1,936,678
Add back irregular costs:		
Bad debt expense	125,140	-
Impairment to intangible assets	-	83,319
Historic irrecoverable VAT	-	119,777
Operating profit	2,478,804	2,139,774
Revenue	6,116,018	5,676,690
Operating profit margin	40.5%	37.7%

Revenue per employee

This is revenue per staff member and an increasing rate of revenue per employee represents increasing efficiency. Given that the Group's staff is not only its largest single cost but also its most important resource, this measure is fundamental in monitoring performance.

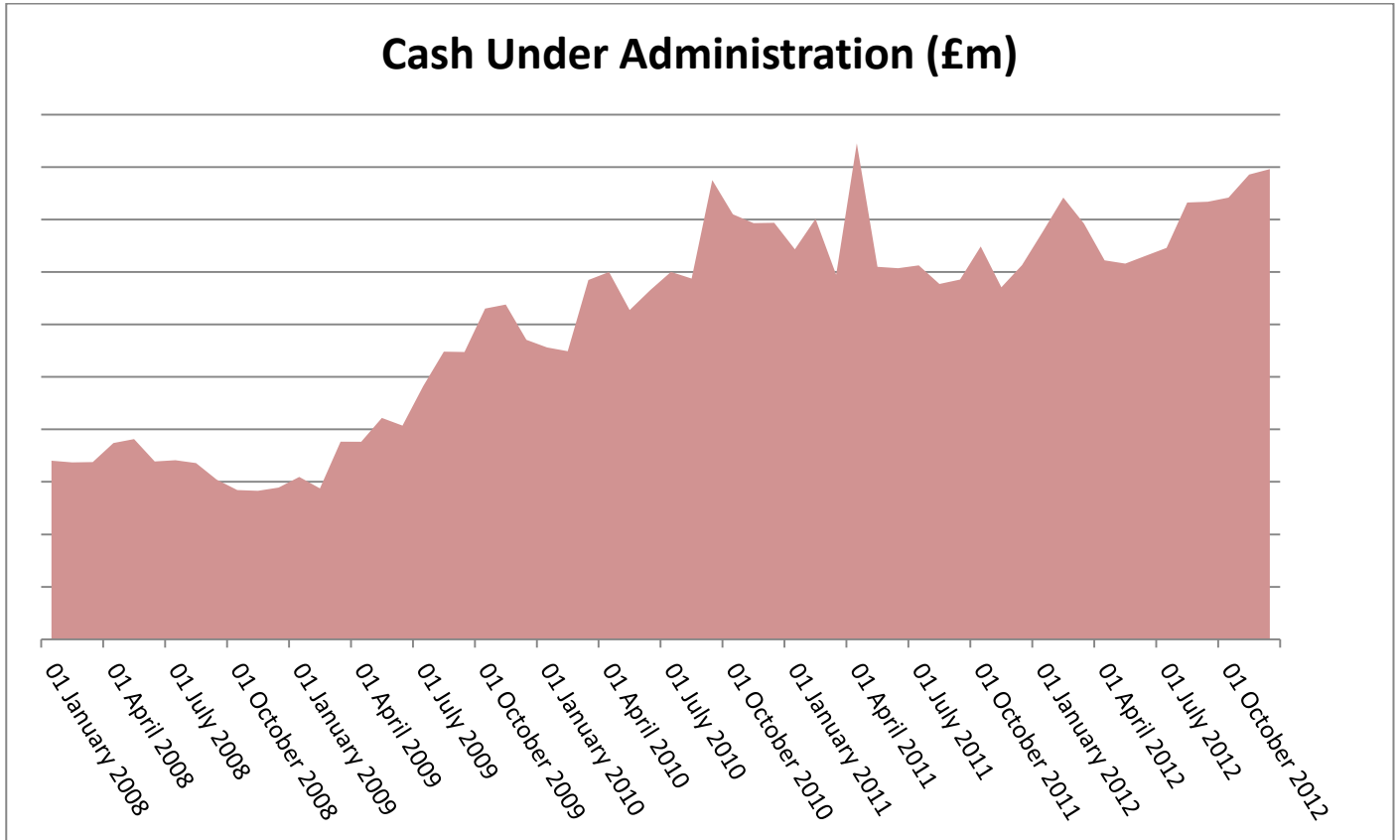
2012:	165,298
2011:	157,686

Staff numbers are currently stable and the increase in revenue per employee reflects the increase in absolute revenue this year.

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Cash under administration

Interest on cash held for clients is a significant proportion of the Group's income. Current cash holdings and interest rates available on deposits provide a good guide to anticipated earnings. The Board aim to grow both cash and stock under administration explicitly each year. Cash under administration increased steadily during 2012. Cash under administration comprise clients' funds held by Jarvis in trust. They are subject to the FSA's client money rules and are held in accordance with these rules. This cash is not an asset of Jarvis, and therefore is not included in the financial statements. Jarvis does earn interest on this cash which is accrued in the financial statements on a pro rate basis for the expired period of the deposit.



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Client numbers

During 2011 Jarvis redefined “active clients” and performed a cleanup exercise to remove certain legacy accounts that held no stock and had not recently traded with the firm. This has caused an apparent reduction in the reported client numbers during the prior period. In 2012 Jarvis has continued to attract new retail and commercial clients.



EPS and P/E ratio

The principal measures used by investors to compare and rate publicly traded companies are the earnings per share (EPS) and the relative multiple to these earnings of the current share price (the price earnings or P/E ratio). Therefore the Board must have regard to these measures in order to maximise returns to investors. EPS is a result of dividing profit after tax by the average number of shares in issue throughout the period. The P/E ratio is the average share price during the year divided by EPS. The average share price during the year was 170p. The P/E ratio is largely a product of the market price of the shares in the Company and hence is largely beyond the control of the Board. Certain actions can be taken where this is perceived by the Board to be out of sync with comparable firms, such as the purchase of shares for cancellation as undertaken in previous years.

These measures are important to investors and hence need to be given high regard. The Board will continue its efforts to maintain the increased P/E ratio to reflect its belief that Jarvis should have a premium rating to its competitors because of its yield and differentiated business model.

An adjusted EPS has also been calculated. The adjusted EPS removes the effect of bad debts, impairment, non-recurring director emoluments or expenses, VAT expenses relating to prior years and negative goodwill as per the operating margin KPI adjustment. The Board believe this measure gives a more accurate reflection of the earnings of the core business. The EPS and the adjusted EPS highlight that in 2012 the company has significantly improved profitability.

2012 EPS: 16.64p
2011 EPS: 13.84p
Rate of change: +20.23%

2012 Adjusted EPS: 17.54p
2011 Adjusted EPS: 15.26p
Rate of change: +14.9%

2012 P/E ratio: 10.2
2011 P/E ratio: 11.7

2012 Adjusted P/E ratio: 9.7
2011 Adjusted P/E ratio: 10.7

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Threats and risks

The main risks to the Jarvis Securities plc group that are considered and monitored by the Board. An explanation as to how they are mitigated is also provided.

Threats & Risks	Mitigation
Changes in the regulatory environment resulting in additional costs or significant system or product amendments.	The firm operates in the “execution only” area of the financial services environment in which regulation is less onerous than the “advisory” area. The firm avoids entering into areas that are complex from a regulatory perspective.
The interest rate environment has a significant effect on the earnings of the company.	The business model executed by the board has several income streams. These are primarily commission income, interest income and account fee income. As such the business is not overly reliant on any one particular revenue stream. The Board are also committed to increasing the diversity of revenue streams as opportunities arise.
Market volumes directly affect bargain numbers transacted and hence commission income for the company. Volumes are currently volatile month on month and are driven largely by investors risk appetite.	As stated above the firm has several income streams. The firm also has a low fixed cost base and most of the costs associated with trade volumes are marginal. Therefore in months where commission income is lower variable costs are also lower.
Loss of key personnel is a threat to any skills-based business.	The firm attempts to set remuneration at competitive market levels and empower key employees so that they enjoy working at Jarvis. All employment contracts for key staff members include sufficient notice periods for replacements to be recruited and trained.
Any takeover of The London Stock Exchange could result in major unanticipated changes for Jarvis and its commercial clients.	The Board monitor any proposed changes to the pricing structure of The London Stock Exchange and calculate their impact on our profitability in advance. In the event that there was an anticipated adverse impact we would have sufficient time to renegotiate contracts with commercial clients.

Future developments

The main focus of the Jarvis Securities plc group at this time is on organic growth through actively promoting its retail and third party stockbroking and administration services.

Results and dividends

The consolidated profit for the year after income tax amounted to £1,762,051 (2011 £1,463,539). Dividends paid during the year are detailed in Note 20. As the company pays quarterly interim dividends no final dividend is proposed by the Board

Auditor Independence

The directors have appointed an audit committee, one of whose roles is to ensure the independence of the group’s auditors. The auditors are considered to be independent in accordance with the profession’s ethical standards.

Audit Committee

The Audit Committee of the Company comprises the Non-Executive Director and the Chairman of the Company and meets as required. Graeme McAusland is chairman of the Audit Committee. The Audit Committee is responsible for ensuring that the Group’s financial performance is properly monitored, controlled and reported. It also meets the auditors and reviews reports from the auditors relating to the Financial Statements and internal control systems. The Audit Committee meets once a year with the auditors, without the general executive board members present.

Remuneration Committee

The Remuneration Committee comprises the Non-Executive Director and the Chairman of the Company. The committee is responsible for reviewing and recommending the remuneration of directors and executives and remuneration policy as a whole within the Group.

Payment of creditors

The Company attempts to establish continuing relationships with its suppliers by agreeing mutually acceptable arrangements on an individual basis. Accordingly, the directors consider that the adoption of any external standard or code would prejudice the flexibility that individual arrangements can achieve for the benefit of both parties. Our default policy is to pay creditors at the beginning of the calendar month following the receipt of their invoice. The components of a trade creditor day calculation are not easily identifiable within a financial services company. However, we have attempted to identify them as closely as possible, and performed an arithmetic

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calculation based on the year end trade payables figure. This indicates that the group's trade creditor payment time for 2012 was 44 days.

Going concern basis

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Business Review on pages 3 to 8. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are described within these financial statements. In addition, note 28 of the financial statements includes the Group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposure to credit risk and liquidity risk.

The Group has considerable financial resources together with long term contracts with all its customers and significant suppliers as well as a diversified income stream. The Group does not have any current borrowing or any anticipated borrowing requirements. As a consequence, the directors believe that the Group is well placed to manage its business risks successfully despite the current uncertain economic outlook. The directors review the liquidity of the Group in accordance with the FSA's prescribed liquidity framework prior to the approval of any dividends.

The directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Financial Instruments

Details of our financial risk mitigation policy are included in note 28.

Registered number

The registered number of the Company is 5107012.

Directors

The directors who served during the year were as follows:-

Andrew J Grant	Chairman and Chief Executive Officer
Nick J Crabb	Business Development and Client Services Director
Jolyon C Head (appointed 2 nd July 2012)	Finance Director
Graeme McAusland	Non-Executive Director

Auditors

A resolution to re-appoint Crowe Clark Whitehill LLP as auditors to the Company will be proposed at the annual general meeting.

BY ORDER OF THE BOARD

.....
Andrew J Grant – Chief Executive Officer
Date: 18 February 2013

JARVIS SECURITIES PLC

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF JARVIS SECURITIES PLC

We have audited the financial statements of Jarvis Securities plc for the year ended 31 December 2012 which comprise the Group and Parent Company Statements of Financial Position, the Group consolidated income statement, the Group and Parent Company Statements of Comprehensive Income, the Group and Company Cash Flow Statements, the Group and Parent Company Statement of Changes in Equity and the related notes numbered 1 to 28.

The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the Directors' Report and the Chairman's statement to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2012 and of the group's profit for the year then ended;
- the group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Keith Newman
Senior Statutory Auditor
For and on behalf of
Crowe Clark Whitehill LLP
Statutory Auditor
Maidstone
18th February 2013

JARVIS SECURITIES PLC

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

	Notes	Year to 31/12/12	Year to 31/12/11
		£	£
Continuing operations:			
Revenue	3	6,116,018	5,676,690
Administrative expenses		(3,747,263)	(3,735,996)
Finance costs	5	(15,091)	(4,016)
Profit before income tax	6	2,353,664	1,936,678
Income tax charge	8	(591,613)	(473,139)
Profit for the period		1,762,051	1,463,539
Attributable to equity holders of the parent		1,762,051	1,463,539
Earnings per share	9	P	P
Basic		16.64	13.84
Diluted		16.37	13.60

The notes on pages 17 to 32 form part of these financial statements

JARVIS SECURITIES PLC

Company No.: 5107012

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2012

	Notes	31/12/12	31/12/11
		£	£
Assets			
<i>Non-current assets</i>			
Property, plant and equipment	10	268,268	212,867
Intangible assets	11	131,055	155,422
Goodwill	11	342,872	342,872
Investments held to maturity	12	278,916	194,885
Deferred income tax	8	6,832	12,758
Available-for-sale investments	13	46,055	280,549
		1,073,998	1,199,353
<i>Current assets</i>			
Trade and other receivables	15	4,252,336	3,258,868
Investments held for trading	16	761	19,975
Cash and cash equivalents	17	3,606,577	2,109,961
		7,859,674	5,388,804
Total assets		8,933,672	6,588,157
Equity and liabilities			
<i>Capital and reserves</i>			
Share capital	18	106,015	105,720
Share premium		862,657	838,614
Merger reserve		9,900	9,900
Capital redemption reserve		9,845	9,845
Share option reserve		114,481	97,034
Retained earnings		1,469,605	899,394
Total equity attributable to the equity holders of the parent		2,572,503	1,960,507
<i>Current liabilities</i>			
Trade and other payables	19	6,048,103	4,329,494
Income tax	19	313,066	298,156
Total current liabilities	19	6,361,169	4,627,650
Total equity and liabilities		8,933,672	6,588,157

Approved and authorised for issue by the Board on 18 February 2013 and signed on its behalf by:

.....A J Grant – Director

.....J C Head – Director

The notes on pages 17 to 32 form part of these financial statements

JARVIS SECURITIES PLC

Company No.: 5107012

COMPANY STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2012

	Notes	31/12/12	31/12/11
		£	£
Assets			
<i>Non-current assets</i>			
Property, plant and equipment	10	268,268	212,867
Intangible assets	11	131,055	155,422
Goodwill	11	342,872	342,872
Deferred income tax	8	6,832	12,758
Available-for-sale investments	13	46,055	280,549
Investment in subsidiaries	14	280,999	276,379
		1,076,081	1,280,847
<i>Current assets</i>			
Trade and other receivables	15	701,410	185,137
Cash and cash equivalents	17	1,274,114	854
		1,975,524	185,991
Total assets		3,051,605	1,466,838
Equity and liabilities			
<i>Capital and reserves</i>			
Share capital	18	106,015	105,720
Share premium		862,657	838,614
Capital redemption reserve		9,845	9,845
Share option reserves		114,481	97,034
Retained earnings		245,390	173,176
Total equity attributable to the equity holders		1,338,388	1,224,389
<i>Current liabilities</i>			
Trade and other payables	19	1,559,235	226,284
Income tax	19	153,982	16,165
Total current liabilities	19	1,713,217	242,449
Total equity and liabilities		3,051,605	1,466,838

Approved and authorised for issue by the Board on 18 February 2013 and signed on its behalf by:

.....A J Grant – Director

.....J C Head – Director

The notes on pages 17 to 32 form part of these financial statements

JARVIS SECURITIES PLC

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR

<i>Notes</i>	Year to 31/12/12	Year to 31/12/11*
	£	£
Profit for the period	1,762,051	1,463,539
Net income recognised directly in equity	-	-
Total comprehensive income for the period	1,762,051	1,463,539
Attributable to equity holders of the parent	1,762,051	1,463,539

COMPANY STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR

<i>Notes</i>	Year to 31/12/12	Year to 31/12/11*
	£	£
Profit for the period	1,264,054	933,627
Net income recognised directly in equity	-	-
Total comprehensive income for the period	1,264,054	933,627
Attributable to equity holders of the company	1,264,054	933,627

The notes on pages 17 to 32 form part of these financial statements

* In the 2011 financial statements £67,118 was incorrectly included for the sale of treasury shares. Although not material to the financial statements the comparative has been corrected.

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital	Share premium	Merger reserve	Capital redemption reserve	Fair value reserve	Share option reserve	Retained earnings	Own shares held in treasury	Total equity
	£	£	£	£	£	£	£	£	£
At 1 January 2011	105,710	837,799	9,900	9,845	21,928	79,264	507,531	(83,319)	1,488,658
Share options exercised during the year	10	815	-	-	-	-	-	-	825
Deferred tax charge to equity	-	-	-	-	8,110	-	-	-	8,110
Expense of employee options	-	-	-	-	-	17,770	-	-	17,770
Profit for the financial year	-	-	-	-	-	-	1,463,539	-	1,463,539
Dividends	-	-	-	-	-	-	(1,055,475)	-	(1,055,475)
Investment revaluation	-	-	-	-	(30,038)	-	-	-	(30,038)
Sale of treasury shares	-	-	-	-	-	-	(16,201)	83,319	67,118
At 31 December 2011	105,720	838,614	9,900	9,845	-	97,034	899,394	-	1,960,507
Share options exercised during the year	295	24,043	-	-	-	-	-	-	24,338
Expense of employee options	-	-	-	-	-	17,447	-	-	17,447
Profit for the financial year	-	-	-	-	-	-	1,762,051	-	1,762,051
Dividends	-	-	-	-	-	-	(1,191,840)	-	(1,191,840)
At 31 December 2012	106,015	862,657	9,900	9,845	-	114,481	1,469,605	-	2,572,503

COMPANY STATEMENT OF CHANGES IN EQUITY

	Share capital	Share premium	Capital redemption reserve	Fair value reserve	Share option reserve	Retained earnings	Own shares held in treasury	Total equity
	£	£	£	£	£	£	£	£
At 1 January 2012	105,710	837,799	9,845	21,928	79,264	311,225	(83,319)	1,282,452
Share options exercised during the year	10	815	-	-	-	-	-	825
Deferred tax charged to equity	-	-	-	8,110	-	-	-	8,110
Expense of employee options	-	-	-	-	17,770	-	-	17,770
Profit for the financial year	-	-	-	-	-	933,627	-	933,627
Dividends	-	-	-	-	-	(1,055,475)	-	(1,055,475)
Investment revaluation	-	-	-	(30,038)	-	-	-	(30,038)
Sale of treasury shares	-	-	-	-	-	(16,201)	83,319	67,118
At 31 December 2012	105,720	838,614	9,845	-	97,034	173,176	-	1,224,389
Share options exercised during the year	295	24,043	-	-	-	-	-	24,338
Expense of employee options	-	-	-	-	17,447	-	-	17,447
Profit for the financial year	-	-	-	-	-	1,264,054	-	1,264,054
Dividends	-	-	-	-	-	(1,191,840)	-	(1,191,840)
At 31 December 2013	106,015	862,657	9,845	-	114,481	245,390	-	1,338,388

The notes on pages 17 to 32 form part of these financial statements

JARVIS SECURITIES PLC

STATEMENT OF CASHFLOWS FOR THE YEAR ENDED 31 DECEMBER 2012

	CONSOLIDATED		COMPANY	
	Year to 31/12/12	Year to 31/12/11	Year to 31/12/12	Year to 31/12/11
	£	£	£	£
Cash flow from operating activities				
Profit before income tax	2,353,664	1,936,678	1,423,345	900,700
Depreciation and amortisation	68,228	86,562	52,259	81,380
Cost of share options	17,449	17,770	17,449	17,770
Finance costs	15,091	4,016	-	12
Impairment charge	24,914	83,314	24,914	83,314
Loss on disposal of investments	45,779	-	45,779	-
Loss on disposal of property, plant & equipments	-	3,875	-	3,875
	2,525,125	2,132,215	1,563,746	1,087,051
Decrease/(Increase) in trade and other receivables	(833,469)	1,319,433	(356,273)	64,298
Increase/(Decrease) in trade payables	1,718,608	188,213	1,332,950	190,605
Increase in investments in subsidiaries	-	-	(4,620)	(4,942)
(Increase)/Decrease in investments held for trading	19,214	(767)	-	-
Cash generated from operations	3,429,478	3,639,094	2,535,803	1,337,012
Interest paid	(15,091)	(4,016)	-	(12)
Income tax (paid)/received	(570,775)	(488,394)	(15,547)	-
Net cash from operating activities	2,843,612	3,146,684	2,520,256	1,337,000
Cash flows from investing activities				
Purchase of property, plant and equipment	(80,294)	(172,223)	(80,294)	(174,647)
Disposal of property, plant and equipment	-	21,000	-	21,000
Receipt from sale of investment	3,800	-	3,800	-
Purchase of intangible assets	(3,000)	-	(3,000)	-
Purchase of investments and long term assets	(100,000)	(400,067)	-	(200,000)
	(179,494)	(551,290)	(79,494)	(353,647)
Cash flows from financing activities				
Issue of share capital	24,338	825	24,338	825
Sale of shares held in treasury	-	67,118	-	67,118
Dividends paid	(1,191,840)	(1,055,475)	(1,191,840)	(1,055,475)
Net cash used in financing activities	(1,167,502)	(987,532)	(1,167,502)	(987,532)
Net increase/(decrease) in cash & cash equivalents	1,496,616	1,607,862	1,273,260	(4,179)
Cash and cash equivalents at the start of the year	2,109,961	502,099	854	5,033
Cash and cash equivalents at the end of the year	3,606,577	2,109,961	1,274,114	854
Cash and cash equivalents:				
Cash at bank and in hand	3,606,577	2,109,961	1,274,114	854

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

I. Basis of preparation

The company has adopted the requirements of International Financial Reporting Standards (IFRS) and IFRIC interpretations endorsed by the European Union (EU) and those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention as modified by the revaluation of available-for-sale financial assets, and financial assets and liabilities at fair value through profit or loss.

These financial statements have been prepared in accordance with the accounting policies set out below, which have been consistently applied to all the years presented. These accounting policies comply with applicable IFRS standards and IFRIC interpretations issued and effective at the time of preparing these statements.

At the date of authorisation of these financial statements, the following Standards and Interpretations which have not been applied in these financial statements were in issue but not yet effective (and in some cases had not yet been adopted by the EU):

- IAS 27 Separate Financial Statements
- IAS 28 Investments in Associates and Joint Ventures
- IFRS 10 Consolidated Financial Statements
- IFRS 11 Joint Arrangements
- IFRS 12 Disclosure of Interests in Other Entities
- IFRS 13 Fair Value Measurement
- IFRS 9 Financial Instruments

Adoption of these Standards and Interpretations is not expected to have a material impact on the results of the Company or Group.

The preparation of financial statements in accordance with IFRS requires the use of certain accounting estimates. It also requires management to exercise judgement in the process of applying the Company's accounting policies. The areas involving a high degree of judgement or complexity, or areas where the assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 23.

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Business Review on pages 3 to 8. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are described within these financial statements. In addition, note 28 of the financial statements includes the Group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposure to credit risk and liquidity risk.

The Group has considerable financial resources together with long term contracts with all its customers and significant suppliers as well as a diversified income stream. The Group does not have any current borrowing or any anticipated borrowing requirements. As a consequence, the directors believe that the Group is well placed to manage its business risks successfully despite the current uncertain economic outlook.

The directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

2. Summary of significant accounting policies

(a) Revenue

Income is recognised as earned in the following way:

Commission – we charge commission on a transaction basis. Commission rates are fixed according to account type. When a client instructs us to act as an agent on their behalf (for the purchase or sale of securities) our commission is recognised as income. Our commission is deducted from the cash given to us by the client in order to settle the transaction on the client's behalf or from the proceeds of the sale in instance where a client sells securities.

Management fees – these are charged quarterly or bi-annually depending on account type. Fees are either fixed or are a percentage of the assets under administration. Fees are accrued up to the time they are charged using a day count and most recent asset level basis as appropriate.

Interest income - this is accrued on a day count basis up until deposits mature and the interest income is received. The deposits pay a fixed rate of interest. In accordance with FSA requirements, deposits are only placed with banks that have been approved by our compliance department.

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(b) Basis of consolidation

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date on which control ceases. The group financial statements consolidate the financial statements of Jarvis Securities plc, Jarvis Investment Management Limited, JIM Nominees Limited, Galleon Nominees Limited and Dudley Road Nominees Limited made up to 31 December 2012.

The Group uses the purchase method of accounting for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The cost of acquisition over the fair value of the Group's share of identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the Group's share of the net assets of the subsidiary acquired, the difference is recognised in the income statement.

Intra-group sales and profits are eliminated on consolidation and all sales and profit figures relate to external transactions only. No income statement is presented for Jarvis Securities plc as provided by S408 of the Companies Act 2006. The profit for the year of Jarvis Securities plc, as approved by the board, was £1,264,054 (2011: £933,627).

(c) Property, plant and equipment

All property, plant and equipment is shown at cost less subsequent depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the items. Depreciation is provided on cost in equal annual instalments over the lives of the assets at the following rates:

Leasehold improvements	-	33% on cost, or over the lease period if less than three years.
Motor vehicles	-	15% on cost
Office equipment	-	20% on cost
Land & Buildings	-	Buildings are depreciated at 2% on cost. Land is not depreciated.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement. Impairment reviews of property, plant and equipment are undertaken if there are indications that the carrying values may not be recoverable or that the recoverable amounts may be less than the asset's carrying value.

(d) Intangible assets

Intangible assets are carried at cost less accumulated amortisation. If acquired as part of a business combination the initial cost of the intangible asset is the fair value at the acquisition date. Amortisation is charged to administrative expenses within the income statement and provided on cost in equal annual instalments over the lives of the assets at the following rates:

Databases	-	4% on cost
Customer relationships	-	7% on cost
Software developments	-	33% on cost
Website	-	33% on cost

Impairment reviews of intangible assets are undertaken if there are indications that the carrying values may not be recoverable or that the recoverable amounts may be less than the asset's carrying value.

(e) Goodwill

Goodwill represents the excess of the fair value of the consideration given over the aggregate fair values of the net identifiable assets of the acquired trade and assets at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Any negative goodwill arising is credited to the income statement in full immediately.

(f) Deferred income tax

Deferred income tax is provided in full, using the liability method, on differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. The deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting or taxable profit or loss. Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries except where the timing of the reversal of the timing difference is controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

(g) Segmental reporting

JARVIS SECURITIES PLC

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. The directors regard the operations of the Group as a single segment.

(h) Pensions

The group operates a defined contribution pension scheme. Contributions payable for the year are charged to the income statement.

(i) Trade receivables and payables

Trading balances incurred in the course of executing client transactions are measured at initial recognition at fair value. In accordance with market practice, certain balances with clients, Stock Exchange member firms and other counterparties are included as trade debtors and creditors. The net balance is disclosed where there is a legal right of set off.

(j) Operating leases and finance leases

Costs in respect of operating leases are charged on a straight line basis over the lease term in arriving at the profit before income tax. Where the company has entered into finance leases, the obligations to the lessor are shown as part of borrowings and the rights in the corresponding assets are treated in the same way as owned fixed assets. Leases are regarded as finance leases where their terms transfer to the lessee substantially all the benefits and burdens of ownership other than right to legal title.

(k) Investments

The Group classifies its investments in the following categories: investments held to maturity, investments held for trading and available-for-sale investments. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at every reporting date.

Investments held to maturity

Investments held to maturity are stated at cost. Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity. Assets in this category are classified as non-current.

Investment held for trading

Investments held for trading are stated at fair value. An investment is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current.

Available-for-sale investments

Available-for-sale investments are stated at fair value. They are included in non-current assets unless management intends to dispose of them within 12 months of the balance sheet date.

Purchases and sales of investments are recognised on the trade-date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value. Investments are derecognised when the rights to receive cash flows from the investments have expired or been transferred and the Group has transferred substantially all the risks and rewards of ownership. Realised and unrealised gains and losses arising from changes in fair value of investments held for trading are included in the income statement in the period in which they arise. Unrealised gains and losses arising in changes in the fair value of available-for-sale investments are recognised in equity. When investments classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the income statement as gains and losses from investment securities.

The fair value of quoted investments is based on current bid prices. If the market for an investment is not active, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, or discounted cash flow analysis refined to reflect the issuer's specific circumstances.

The Group assesses at each balance sheet date whether there is objective evidence that an investment is impaired. In the case of investments classified as available-for-sale, a significant or prolonged decline in the fair value below its cost is considered in determining whether the security is impaired.

Investments in subsidiaries

Investments in subsidiaries are stated at cost less provision for any impairment in value.

(l) Foreign Exchange

The group offers settlement of trades in sterling, US dollars, euros, Canadian dollars, Australian dollars, South African rand and Swiss francs. The group does not hold any assets or liabilities other than in sterling and converts client currency on matching terms to settlement of trades realising any currency gain or loss immediately in the income statement. Consequently the group has no foreign exchange risk.

(m) Share Capital

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from proceeds, net of income tax. Where the company purchases its equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income tax), is deducted from equity attributable to the company's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly incremental transaction costs and the related income tax effects, is included in equity attributable to the company's equity holders.

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

(n) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

(o) Current income tax

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the balance sheet date. They are calculated according to the tax rates and tax laws applicable to the fiscal periods to which they relate based on the taxable profit for the year.

(p) Dividend distribution

Dividend distribution to the company's shareholders is recognised as a liability in the group's financial statements in the period in which interim dividends are notified to shareholders and final dividends are approved by the company's shareholders.

(q) Share based payments

The Group applies the requirements of IFRS 2 Share-based Payment and IFRIC 11.

The Group issues equity-settled share-based payments to certain employees and other personnel. Equity-settled share-based payments are measured at fair value (excluding the effect of non-market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of shares that will eventually vest and adjusted for the effects of non market-based vesting conditions.

Fair value is measured by use of a Black-Scholes option pricing model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

3. Group revenue

The revenue of the group during the year was made in the United Kingdom and the revenue of the group for the year derives from the same class of business as noted in the Directors' Report.

	2012	2011
	£	£
Gross interest earned from treasury deposits, cash at bank and overdrawn client accounts	2,792,240	2,017,201
Fees, commissions, foreign exchange gains and other revenue	3,323,778	3,659,489
	<u>6,116,018</u>	<u>5,676,690</u>

4. Segmental information

All of the reported revenue and operational results for the period derive from the group's external customers and continuing financial services operations. All non-current assets are held within the United Kingdom.

The group is not reliant on any one customer and no customer accounts for more than 10% of the group's external revenues.

As the Group's sole business activity is the provision of stock broking services and all revenue is derived in the UK, management have not had occasion to define any factors to identify reportable segments.

5. Finance costs

	2012	2011
	£	£
Interest on bank loans, overdrafts and tax	15,091	4,016
	<u>15,091</u>	<u>4,016</u>

6. Profit before income tax

	2012	2011
	£	£
Profit before income tax is stated after charging/(crediting):		
Directors' emoluments	470,486	409,388
Depreciation – owned assets	24,893	46,491
Amortisation	27,366	34,889
Impairment	-	83,314
Operating lease rentals – hire of machinery	10,566	10,566
Operating lease rentals – land and buildings	63,500	63,500
Loss on disposal of fixed assets	-	3,875
Finance costs including bank transaction fees	60,827	66,674

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

Details of Directors' annual remuneration as at 31 December 2012 are set out below:

	2012	2011
	£	£
Fees	415,340	317,780
Pension contributions	33,430	71,293
Cost of share options	12,828	12,828
Benefits in kind	8,888	7,487
	<u>470,486</u>	<u>409,388</u>
Details of the highest paid director are as follows:		
Aggregate emoluments	261,205	209,885
Company contributions to personal pension scheme	20,720	62,793
Benefits in kind	8,402	7,028
	<u>290,327</u>	<u>279,706</u>
	Emoluments & Benefits in kind	Pension
	£	£
Directors		
Andrew J Grant	269,607	20,720
Nick J Crabb	110,949	9,110
Jolyon C Head	42,500	3,600
Graeme McAusland	14,000	-
TOTAL	<u>437,056</u>	<u>33,430</u>
		<u>470,486</u>

During the year benefits accrued for three directors (2011 two directors) under a money purchase pension scheme. Jolyon C Head was appointed to The Board on 2nd July 2012. The remuneration details disclosed are for the period following his appointment as a director.

Staff Costs

The average number of persons employed by the group, including directors, during the year was as follows:

	2012	2011
	£	£
Management and administration	37	36
The aggregate payroll costs of these persons were as follows:		
Wages, salaries & social security	1,344,541	1,273,811
Pension contributions including salary sacrifice	36,780	77,793
Cost of share options	17,449	17,770
	<u>1,398,769</u>	<u>1,369,374</u>

Key personnel

The directors disclosed above are considered to be the key management personnel of the group.

7. Auditors' remuneration

During the year the company obtained the following services from the company's auditors as detailed below:

	2012	2011
	£	£
Fees payable to the company's auditors for the audit of the company's annual financial statements	21,320	20,725
<i>Fees payable to the company's auditors and its associates for other services:</i>		
The audit of the company's subsidiaries, pursuant to legislation	14,000	13,375
Total audit fees	35,320	34,100
Other services relating to taxation	5,937	3,850
All other services	1,500	4,150
	<u>42,757</u>	<u>42,100</u>

The audit costs of the subsidiaries were invoiced to and met by Jarvis Securities plc.

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

8. Income and deferred tax charges – group

	2012	2011
	£	£
Based on the adjusted results for the year:		
UK corporation tax	586,438	523,210
Adjustments in respect of prior years	(751)	(31,543)
Total current income tax	<u>585,687</u>	<u>491,667</u>
<i>Deferred income tax:</i>		
Origination and reversal of timing differences	4,783	(3,277)
Adjustment in respect of change in deferred tax rate	549	1,021
Adjustment in respect of prior years	594	(16,272)
Total deferred tax charge	<u>5,926</u>	<u>(18,528)</u>
Income tax on profit	<u>591,613</u>	<u>473,139</u>

The income tax assessed for the year is greater than the standard rate of corporation tax in the UK (24.5%). The differences are explained below:

Profit before income tax	<u>2,353,665</u>	<u>1,936,679</u>
Profit before income tax multiplied by the standard rate of corporation tax in the UK of 24.5% (2011 – 26.5%)	576,648	513,220
<i>Effects of:</i>		
Expenses not deductible for tax purposes	14,119	5,897
Adjustments to tax charge in respect of previous years	(202)	(47,815)
Small companies rate marginal relief	-	(4,633)
Ineligible depreciation	358	5,510
Adjustment in respect of change in deferred tax rate	690	960
Current income tax charge for the year	<u>591,613</u>	<u>473,139</u>

Movement in (assets) / provision – group:

Provision at start of year	(12,758)	13,880
Deferred income tax charged in the income statement for the year	5,377	(3,277)
Adjustment in respect of prior periods	549	(16,272)
Adjustment in respect of change in closing deferred tax rate	-	1,021
Deferred income tax charged to equity for the year	-	(8,110)
(Asset) / Provision at end of year	<u>(6,832)</u>	<u>(12,758)</u>
<i>(Asset) / Provision for deferred income tax:</i>		
Accelerated capital allowances	(6,832)	(12,758)
	<u>(6,832)</u>	<u>(12,758)</u>

Movement in (asset) / provision – company:

Provision at start of year	(12,758)	21,972
Deferred income tax charged in the income statement for the year	5,377	(2,622)
Adjustment in respect of prior periods	549	(25,019)
Adjustment in respect of change in closing deferred tax rate	-	1,021
Deferred income tax charged to equity for the year	-	(8,110)
(Asset) / Provision at end of year	<u>(6,832)</u>	<u>(12,758)</u>
<i>(Asset) / Provision for deferred income tax:</i>		
Accelerated capital allowances	(6,832)	(12,758)
	<u>(6,832)</u>	<u>(12,758)</u>

The gross movements in the deferred tax account for the company and group are as follows:

	<u>Tangible Assets</u>
Provision at start of year	(12,758)
Income statement charge	5,926
(Asset) / Provision at end of year	<u>(6,832)</u>

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

9. Earnings per share

	2012	2011
	£	£
Earnings:		
Earnings for the purposes of basic and diluted earnings per share (profit for the period attributable to the equity holders of the parent)	1,762,051	1,463,539
Number of shares:		
Weighted average number of ordinary shares for the purposes of basic earnings per share	10,586,750	10,571,500
<i>Effect of dilutive potential ordinary shares:</i>		
Share option scheme	179,807	193,106
	<u>10,766,557</u>	<u>10,764,606</u>

No treasury shares were held during the period. Options exercised or those lapsed as relating to former employees have been deducted for the purpose of calculating the diluted weighted average number of shares in issue for the period.

10. Property, plant & equipment – group

	Freehold Land & Property	Leasehold Improvements	Motor Vehicles	Office Equipment	Total
Cost:	£	£	£	£	£
At 1 January 2011	-	288,342	34,000	212,552	534,894
Additions	165,967	-	-	6,257	172,224
Disposals	-	-	(34,000)	-	(34,000)
At 31 December 2011	165,967	288,342	-	218,809	673,118
Additions	56,483	-	-	23,811	80,294
Disposals	-	-	-	-	-
At 31 December 2012	222,450	288,342	-	242,620	753,412
Depreciation:					
At 1 January 2011	-	267,548	8,075	147,262	422,885
Charge for the year	-	20,794	1,050	24,647	46,491
On Disposal	-	-	(9,125)	-	(9,125)
At 31 December 2011	-	288,342	-	171,909	460,251
Charge for the year	1,462	-	-	23,431	24,893
On Disposal	-	-	-	-	-
At 31 December 2012	1,462	288,342	-	195,340	485,144
Net Book Value:					
At 31 December 2012	220,988	-	-	47,280	268,268
At 31 December 2011	165,967	-	-	46,900	212,867

The addition in freehold land and property relates to the development of a disaster recovery site.

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

10 (continued). Property, plant & equipment – company

	Freehold Land & Property	Leasehold Improvements	Motor Vehicles	Office Equipment	Total
	£	£	£	£	£
Cost:					
At 1 January 2011	-	288,342	34,000	209,859	532,201
Additions	165,967	-	-	8,681	174,648
Disposals	-	-	(34,000)	-	(34,000)
At 31 December 2011	165,967	288,342	-	218,540	672,849
Additions	56,483	-	-	23,811	80,294
Disposals	-	-	-	-	-
At 31 December 2012	222,450	288,342	-	242,351	753,143
Depreciation:					
At 1 January 2011	-	267,548	8,075	146,993	422,616
Charge for the year	-	20,794	1,050	24,647	46,491
On Disposal	-	-	(9,125)	-	(9,125)
At 31 December 2011	-	288,342	-	171,640	459,982
Charge for the year	1,462	-	-	23,431	24,893
On Disposal	-	-	-	-	-
At 31 December 2012	1,462	288,342	-	195,071	484,875
Net Book Value:					
At 31 December 2012	220,988	-	-	47,280	268,268
At 31 December 2011	165,967	-	-	46,900	212,867

11. Intangible assets & goodwill – group & company

	Goodwill	Intangible assets				Total
		Customer Relationships	Databases	Software Development	Website	
	£	£	£	£	£	£
Cost:						
At 1 January 2011	342,872	261,295	25,000	33,815	103,519	423,629
Additions	-	-	-	-	-	-
Impairment	-	(83,314)	-	-	-	(83,314)
Disposals	-	-	-	-	-	-
At 31 December 2011	342,872	177,981	25,000	33,815	103,519	340,315
Additions	-	-	-	3,000	-	3,000
Impairment	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
At 31 December 2012	342,872	177,981	25,000	36,815	103,519	343,315
Amortisation:						
At 1 January 2011	-	28,855	7,719	17,992	95,438	150,004
Charge for the year	-	18,291	1,000	9,398	6,200	34,889
On Disposal	-	-	-	-	-	-
At 31 December 2011	-	47,146	8,719	27,390	101,638	184,893
Charge for the year	-	18,290	1,000	6,425	1,652	27,367
On Disposal	-	-	-	-	-	-
At 31 December 2012	-	65,436	9,719	33,815	103,290	212,260
Net Book Value:						
At 31 December 2012	342,872	112,545	15,281	3,000	229	131,055
At 31 December 2011	342,872	130,835	16,281	6,425	1,881	155,422

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

11 (continued).

In reviewing the value of goodwill for impairment, the directors have assumed an attrition rate of 7.0% based upon the actual rate for the previous period and a discount rate of 2.0%. The discounted cashflow is calculated over a period of 5 years. For impairment to the goodwill value to occur, the attrition rate would need to exceed 16.0% or the discount rate would need to exceed 9.5%.

During a prior period the businesses of seven commercial clients were acquired following the failure of those businesses under the terms of the contractual agreements in place. The fair value of the customer contractual and non-contractual relationships was £386,143. The current value of these relationships in the accounts is £112,545. To estimate their fair value, a discounted cashflow method, specifically the income approach, was used with reference to the contractual terms and management estimates of the level of revenue which will be generated from the customer relationships. An attrition rate of 7% and weighted average cost of capital of 2% was used for the valuation. During the current period an impairment review of the customer relationships recognised in the prior period was conducted in accordance with IAS 36. This resulted in no impairment charge to the customer contractual and non-contractual relationships. The impairment review applied the actual attrition rate seen over the prior year and to each relationship and used a weighted average cost of capital of 2%. If the weighted average cost of capital were increased to 3% the additional impairment would be £4,152.

12. Investments held to maturity

	Group		Company	
	2012	2011	2012	2011
	£	£	£	£
Unlisted Investments:				
Cost:				
At 1 January	200,067	-	-	-
Additions	100,000	200,067	-	-
Disposals on maturity	-	-	-	-
As at 31 December	<u>300,067</u>	<u>200,067</u>	-	-
Amortisation:				
At 1 January	5,182	-	-	-
Charge for the year	15,969	5,182	-	-
As at 31 December	<u>21,151</u>	<u>5,182</u>	-	-
Net Book Value:				
At 1 January	194,885	-	-	-
At 31 December	<u>278,916</u>	<u>194,885</u>	-	-

The investment held to maturity is an 8% coupon UK Government Gilt maturing in 2015.

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

13. Available-for-sale investments

	Group		Company	
	2012	2011	2012	2011
	£	£	£	£
Listed Investments:				
Cost:				
At 1 January	36,099	66,137	36,099	66,137
Disposals	(5,780)	-	(5,780)	-
On revaluation	(28,714)	(30,038)	(28,714)	(30,038)
As at 31 December	<u>1,605</u>	<u>36,099</u>	<u>1,605</u>	<u>36,099</u>

Listed investments are stated at their market value at 31 December 2012.

Listed investments are interests held in the following company registered in the United Kingdom:

	<i>Shareholding</i>	<i>Holding</i>	<i>Business</i>	Group		Company	
				2012	2011	2012	2011
				£	£	£	£
Alexander David Securities Group plc	1.08%	8,025,000	1p Ordinary shares				
Unlisted Investments:							
Cost:							
At 1 January				244,450	44,450	244,450	44,450
Additions				-	200,000	-	200,000
Disposals				(200,000)	-	(200,000)	-
As at 31 December				<u>44,450</u>	<u>244,450</u>	<u>44,450</u>	<u>244,450</u>

Unlisted investments are stated at market value.

Unlisted investments are interests held in the following company registered in the United Kingdom:

	<i>Shareholding</i>	<i>Holding</i>	<i>Business</i>
Alexander David Securities Group plc	£44,450 at par	Preference shares	Stockbrokers

On 31 December 2012 Jarvis Securities sold its entire holding in Hubwise Holding Limited for £160,000.

14. Investments in subsidiaries

	Company	
	2012	2011
	£	£
Unlisted Investments:		
Cost:		
At 1 January	276,379	271,437
Additions	-	-
Capital contributions re share option costs	4,620	4,942
As at 31 December	<u>280,999</u>	<u>276,379</u>

	<i>Shareholding</i>	<i>Holding</i>	<i>Business</i>
Jarvis Investment Management Limited	100%	25,000,000	1p Ordinary shares
Dudley Road Nominees Limited*	100%	2	£1 Ordinary shares
JIM Nominees Limited*	100%	1	£1 Ordinary shares
Galleon Nominees Limited*	100%	2	£1 Ordinary shares
			Financial administration
			Dormant nominee company
			Dormant nominee company
			Dormant nominee company

* indirectly held

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

(CONTINUED)

15. Trade and other receivables	Group		Company	
	2012	2011	2012	2011
<i>Amounts falling due within one year:</i>	£	£	£	£
Trade receivables	474,109	350,895	168,123	400
Settlement receivables	3,111,558	2,365,132	-	-
Amounts owed by group undertakings	-	-	-	-
Other receivables	47,216	47,401	15,875	23,938
Prepayments and accrued income	619,453	495,440	517,412	160,799
	<u>4,252,336</u>	<u>3,258,868</u>	<u>701,410</u>	<u>185,137</u>

16. Investments held for trading	Group		Company	
	2012	2011	2012	2011
Listed Investments:	£	£	£	£
<i>Valuation:</i>				
At 1 January	19,975	19,208	-	-
Additions	770,375	234,718	-	-
Disposals	(789,589)	(233,951)	-	-
As at 31 December	<u>761</u>	<u>19,975</u>	<u>-</u>	<u>-</u>

Listed investments are stated at their market value at 31 December 2012.

17. Cash and cash equivalents	Group		Company	
	2012	2011	2012	2011
	£	£	£	£
Balance at bank and in hand – group/company	3,606,577	2,109,961	1,274,114	854
	<u>3,606,577</u>	<u>2,109,961</u>	<u>1,274,114</u>	<u>854</u>

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

18. Share capital

	2012	2011
	£	£
At 1 January 2012	105,720	105,710
Allotted, issued and fully paid during the year	295	10
Allotted, issued and fully paid:		
10,601,500 (2011: 10,572,000) Ordinary shares of 1p each	<u>106,015</u>	<u>105,720</u>

The company has one class of ordinary shares which carry no right to fixed income.

The Company has a share option scheme for certain employees of the Group. The vesting period is five years. If the options remain unexercised after a period of ten years from the date of grant the options expire. Options are forfeited if the option holder leaves the Group before the options are vested and exercised.

Details of the share options outstanding during the year are as follows:

	2012		2011	
	Number of share options	Weighted average exercise price	Number of share options	Weighted average exercise price
		Pence		Pence
Outstanding at the beginning of the year	658,000	125.46	659,000	125.60
Exercised during the year	(29,500)	82.50	(1,000)	82.50
Outstanding at year end	<u>628,500</u>	<u>127.49</u>	<u>658,000</u>	<u>125.46</u>
Exercisable at year end	<u>528,500</u>	<u>82.50</u>	<u>378,000</u>	<u>82.50</u>

A detailed breakdown of the exercise prices for options outstanding as at 31 December 2012 is shown in the table below:

	2012		2011	
<u>Exercise Price (pence)</u>	Number outstanding at year end	Exercise dates	Number outstanding at year end	Exercise dates
82.50 (granted 23 Dec 2004)	348,500	23 Dec 2009 to 23rd Dec 2014	378,000	23 Dec 2009 to 23rd Dec 2014
175.00 (granted 18 May 2007)	180,000	17 May 2012 to 17 May 2017	180,000	17 May 2012 to 17 May 2017
200.00 (granted 12 May 2009)	100,000	12 May 2014 to 12 May 2019	100,000	12 May 2014 to 12 May 2019

The total number of options unexercised and in issue at the year end is 628,500. The weighted average share price for the year was 170p (2011: 169p).

The following options are held by directors:

	<u>at 82.5p</u>	<u>at 175p</u>	<u>at 200p</u>
A J Grant	273,500	76,500	-
N J Crabb	-	-	100,000

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

	Group		Company	
	2012	2011	2012	2011
<i>Amounts falling due within one year:</i>	£	£	£	£
Trade payables	255,446	201,672	698	6,526
Settlement payables	5,502,408	3,873,660	-	-
Amount owed to group undertaking	-	-	1,525,921	192,213
Other taxes and social security	34,992	22,430	1,100	-
Other payables & provisions	92,368	42,072	6,015	5,545
Accruals	162,889	189,660	25,501	22,000
Trade and other payables	6,048,103	4,329,494	1,559,235	226,284
Income tax	313,066	298,156	153,982	16,165
Total liabilities	6,361,169	4,627,650	1,713,217	242,449

20. Dividends

	2012	2011
	£	£
Interim dividends paid on Ordinary 1p shares	1,191,840	1,055,475
Dividend per Ordinary 1p share	11.25p	10p

21. Operating lease commitments – group

At 31 December 2012 the group was committed to making the following payments in respect of operating leases which expire:

	Equipment		Land & buildings	
	2012	2011	2012	2011
	£	£	£	£
Between one and five years:	8,736	19,302	301,625	-
After more than five years:	-	-	-	365,125

Operating lease commitments – company

At 31 December 2012 the company was committed to making the following payments in respect of operating leases which expire:

	Land & buildings	
	2012	2011
	£	£
Between one and five years:	301,625	-
After more than five years:	-	365,125

The company has a lease with Sion Holdings Limited, a company controlled by A J Grant, for the rental of 78 Mount Ephraim, a self-contained office building. The lease has an annual rental of £63,500, being the market rate on an arm's length basis, and expires on 26 September 2017.

22. Financial Instruments

The group's principal financial instruments comprise cash, short terms borrowings and various items such as trade receivables, trade payables etc. that arise directly from operations. The main purpose of these financial instruments is the funding of the group's trading activities.

The main financial asset of the group is cash and cash equivalents which is denominated in sterling and which is detailed in note 17. The group operates a low risk investment policy and surplus funds are placed on deposit with at least A rated banks or equivalent at floating interest rates.

The group also holds investments in equities and gilts.

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

23. Critical accounting estimates and judgements

The Group makes estimates and assumptions concerning the future. These estimates and judgements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets within the next financial year relate to goodwill, intangible assets, bad debts and the expense of employee options.

As of 31 December 2012, trade receivables of £172,705 (2011: £146,115) were impaired and partially provided for. The amount of the provision was £86,352 as at 31 December 2012 (2011: £36,528). The individually impaired receivables relate to clients who are in a loan position and who do not have adequate stock to cover these positions. The amount of the impairment is determined by clients' perceived willingness and ability to pay the debt, legal judgements obtained in respect of, charges secured on properties and payment plans in place and being adhered to. Where debts are determined to be irrecoverable they are written off through the income and expenditure account.

<i>Provision of impairment of receivables:</i>	Group		Company	
	2012 £	2011 £	2012 £	2011 £
At 1 January	36,528	32,392	-	-
Charge / (credit) for the year	125,139	(12,983)	-	-
Uncollectable amounts written off	(75,315)	(27,801)	-	-
Amounts written back	-	44,920	-	-
At 31 December	86,352	36,528	-	-

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in Note 2 (e). These calculations require the use of estimates. The assumptions and sensitivity relating to the impairment tests are detailed in note 11.

The Group considers at least annually whether there are indications that the carrying values of intangible assets may not be recoverable, or that the recoverable amounts may be less than the asset's carrying value, in which case an impairment review is performed. These calculations require the use of estimates. The Groups also calculates the implied levels of variables used in the calculations at which impairment would occur.

Employee options are expensed equally in each year from issue to the date of first exercise. The total cost is calculated on issue based on the Black Scholes method with a volatility rate of 30% and a risk free interest rate of 3.75%. It is assumed that all current employees with options will still qualify for the options at the exercise date. If this did not occur profitability would be increased. Applying the Black Scholes method, the effect of a 1% reduction in the assumed risk free rate is a reduction of £20,881 in the value of the options outstanding at 31 December 2012.

24. Immediate and ultimate parent undertaking

The company's immediate and ultimate parent undertaking is Sion Securities Limited, a company registered in England and Wales. The largest set of accounts that Jarvis Securities plc is consolidated into is that of Sion Securities Limited. Sion Securities Limited is controlled by Mr A J Grant by virtue of his majority shareholding. Consolidated financial statements are available from Sion Securities Limited at its registered office address of 78 Mount Ephraim, Tunbridge Wells, Kent, TN4 8BS.

25. Related party transactions

The company has a lease with Sion Holdings Limited, a company controlled by A J Grant by virtue of his majority shareholding, for the rental of 78 Mount Ephraim, a self-contained office building. The lease has an annual rental of £63,500, being the market rate on an arm's length basis, and expires on 26 September 2017.

Jarvis Securities plc paid a performance related management charge to Jarvis Investment Management Limited of £490,000 (2011: Jarvis Investment Management Limited paid Jarvis Securities Limited £433,000) during the year. Jarvis Securities plc owed Jarvis Investment Management Limited £1,521,796 (2011: £192,213) at year end.

On 6th August 2012 Mr A J Grant resigned from The Board of Alexander David Securities Group plc. In prior years Alexander David Securities Group plc was a related party by virtue of the fact that Mr A J Grant serves as a Non-Executive Director. In 2011 Jarvis

JARVIS SECURITIES PLC

Investment Management Limited earned commission and fees of £105,084 for the provision of outsourcing, execution, trade capture, settlement and related services. As at 31 December 2011 Jarvis Investment Management Limited's immediate parent undertaking, Jarvis Securities plc, also owned £44,500 of preference shares and 17,636,460 ordinary 1p shares (representing 2.38% of the total shareholding) in Alexander David Securities Group plc.

As at 31 December 2012 Sion Securities, the company's immediate and ultimate parent undertaking, had £307,260 (2011: £328,750) of cash deposited with Jarvis Investment Management Limited. Sion Holdings Limited, a company controlled by A J Grant by virtue of his majority shareholding, had £193,923.31 (2011: nil) of cash deposited with Jarvis Investment Management Limited at 31 December 2012. Sion Properties Limited, a company controlled by A J Grant by virtue of his majority shareholding, had £5,742 (2011: 70,300) deposited with Jarvis Investment Management Limited.

26. Capital commitments

As of 31 December 2012 the company had no capital commitments (2011: £50,000).

27. Fair value estimation

The fair value of financial instruments traded in active markets (such as trading and available for sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the company is the current bid price. The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values.

JARVIS SECURITIES PLC

NOTES FORMING PART OF THE FINANCIAL STATEMENTS (CONTINUED)

28. Financial risk management objectives and policies

The directors consider that their main risk management objective is to monitor and mitigate the key risks to the Group, which are considered to be principally credit risk, compliance risk, liquidity risk and operational risk. Several high-level procedures are in place to enable all risks to be better controlled. These include detailed profit forecasts, cash flow forecasts, monthly management accounts and comparisons against forecast, regular meetings of the full Board of Directors, and more regular senior management meetings.

The group's main credit risk is exposure to the trading accounts of clients. This credit risk is controlled via the use of credit algorithms within the computer systems of the subsidiary. These credit limits prevent the processing of trades in excess of the available maximum permitted margin at 50% of the current portfolio value of a client.

A further credit risk exists in respect of trade receivables. The group's policy is to monitor trade and other receivables and avoid significant concentrations of credit risk. Aged receivables reports are reviewed regularly and significant items brought to the attention of senior management.

The compliance risk of the group is controlled through the use of robust policies, procedures, the segregation of tasks, internal reviews and systems controls. These processes are based upon the Rules and guidance notes of the Financial Services Authority and the London Stock Exchange and are overseen by the compliance officer together with the management team. In addition, regular compliance performance information is prepared, reviewed and distributed to management.

The group aims to fund its expansion plans mainly from existing cash balances without making use of bank loans or overdraft facilities. Financial risk is therefore mitigated by the maintenance of positive cash balances and by the regular review of the banks used by the Group. Other risks, including operational, reputational and legal risks are under constant review at senior management level by the executive directors and senior managers at their regular meetings, and by the full board at their regular meetings.

The Group derives a significant proportion of its revenue from interest earned on client cash deposits and does not have any borrowings. Hence, the directors do not consider the Group to be materially exposed to interest rate risk in terms of the usual consideration of financing costs, but do note that there is a risk to earnings. Given the current Bank of England base rate is at its lowest level since its foundation in 1694, and the business has remained profitable, this risk is not considered material in terms of a threat to the long term prospects of the Group.

The capital structure of the Group consists of issued share capital, reserves and retained earnings. Jarvis Investment Management Limited has an Internal Capital Adequacy Assessment Process ("ICAAP"), as required by the Financial Services Authority ("FSA") for establishing the amount of regulatory capital to be held by that company. The ICAAP gives consideration to both current and projected financial and capital positions. The ICAAP is updated throughout the year to take account of any significant changes to business plans and any unexpected issues that may occur. The ICAAP is discussed and approved at a board meeting of the subsidiary at least annually. Capital adequacy is monitored daily by management. Jarvis Investment Management Limited uses the simplified approach to Credit Risk and the standardised approach for Operational Risk to calculate Pillar 1 requirements. Jarvis Investment Management Limited observed the FSA's regulatory requirements throughout the period. Information disclosure under Pillar 3 of the Capital Requirements Directive is available from the Group's websites.

The directors do not consider that the Group is materially exposed to foreign exchange risk as the Group does not run open currency positions beyond the end of each working day.

Jarvis Securities plc

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TN4 8BS

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JARVIS SECURITIES PLC

NOTICE AND ARRANGEMENTS FOR THE ANNUAL GENERAL MEETING OF JARVIS SECURITIES PLC

Notice is hereby given for the above meeting of the Company.

The meeting is to be held on **Thursday 21st March 2013**. The Annual General Meeting will commence at **9:00 am**.

The Ordinary Resolutions to be considered are:

1. To approve the Directors' Report and Accounts for the year ended 31 December 2012.
2. To re-appoint Crowe Clark Whitehill LLP as auditors.

The Special Resolution to be considered is:

3. To renew the authority previously granted on 28 September 2005 allowing the Company to repurchase its own shares for Treasury or cancellation up to a maximum level of 10% of the Ordinary shares in issue at that date (being 10,800,000 Ordinary Ip shares).

The meeting is scheduled to be held at the Company's offices at:

78 Mount Ephraim
Royal Tunbridge Wells
Kent
TN4 8BS

If you have any special requirements for access or facilities then please let us know in advance so that appropriate arrangements can be made. A location map and directions can be supplied upon request.

JARVIS SECURITIES PLC

Jarvis Securities plc FORM OF PROXY FOR USE AT THE ANNUAL GENERAL MEETING

I/We (block capitals, please).....

.....

a member(s) of the above named Company hereby appoint the **chairman of the meeting**

.....

as *my/our* proxy to vote for *me/us* on *my/our* behalf at the Annual General Meeting of the Company to be held on **Thursday 21st March 2013 at 9.00 am** and at any adjournment thereof.

Signature:

Dated:

Please indicate with an 'X' in the spaces below how you wish your vote to be cast

		For	Against
Ordinary Resolution	To approve the Directors' Report and Accounts for the year ended 31 December 2012		
Ordinary Resolution	To re-appoint Crowe Clark Whitehill LLP as auditors		
Special Resolution	To renew the authority for the Company to repurchase its own shares for Treasury or cancellation in accordance with the terms of the Authority previously granted		

NOTES

1. A Member may appoint a proxy of his/her own choice. If such an appointment is made, delete the words 'the Chairman of the meeting' and insert the name of the person appointed proxy in the space provided.
2. If this form is returned without any indication as to how the person appointed proxy shall vote, he/she will exercise his/her discretion as to how he/she votes or whether he/she abstains from voting.
3. To be valid, this form must be completed and deposited at the offices of the Company not less than 48 hours before the time fixed for holding the meeting or adjourned meeting.